



### Overview

The Sun-Screen Program is a performance-based rebate program that is intended to attract television and film projects. Each project's eligibility will be determined on a case-by-case basis. The decision to choose a qualified project that will give the best ROI to the County will be made by a review committee comprised of the County Administrator, the Director of the Office of Economic & Small Business Development, and the Film Commissioner.

The incentive will be distributed as a rebate after the Production Company provides proof of its local spend, hires, etc., through paperwork from a Production accountant that meets the criteria stated in the incentive agreement and/or incentive guidelines. *NOTE: An applicant may only apply to one of the incentive programs for each individual project.* 

### **Qualifying Projects**

A project must be either a scripted TV/streaming series or a motion picture with distribution. The following projects are NOT eligible to apply for the Sun-Screen Program incentive: a documentary; a weather or market program; an award show; a reality show; a sporting event or sporting event broadcast; a gala; a made-for-television motion picture; visual effects or digital animation sequences produced in conjunction with a motion picture; a commercial; a television pilot program; a presentation for a television pilot program; a production that solicits funds; a home shopping program; a political program; a political documentary; political advertising; a gambling-related project or production; a concert production; a local, regional, or Internet-distributed-only news show or current-events show; a sports news or sports recap show; a Beauty Pageant; a pornographic production; or any production deemed obscene under Chapter 847, Florida Statutes.

### **Definitions**

**Cast and Crew** means personnel hired on a Production Project who work as talent in front of the camera or in the technical and practical business of shooting a Production.

**County Business Enterprise / Small Business Enterprise (CBE/SBE)** means the definition of CBE and SBE in Ord. No. 2012-33, Section 1-81.2, Broward County Code of Ordinances.

Digital Media Project means visual effects or digital animation sequences.

**Extras/Background Actor** means a performer who appears in a non-speaking or non-singing (silent) capacity, usually in the background in a film, television show, or any production project. *NOTE: required cast and crew percentage may not include background talent, but if they are Broward County residents, their salaries count towards eligible expenditures.* 





### **APPLICATION**

**Main Cast & Crew** means Broward County / Miami-Dade County / Palm Beach County resident actors/talent (excluding background talent) and crew personnel who work 55% of prep, or 55% of principal photography days or a combination thereof. Special considerations may be addressed on a case-by-case basis for major talent serving as day players.

**Production** means a theatrical or direct-to-video motion picture; a made-for-television motion picture; visual effects or digital animation sequences produced in conjunction with a motion picture; a commercial; a documentary film; a television pilot program; a presentation for a television pilot program; a television series or streaming, including, but not limited to, a drama, a comedy, a soap opera, a telenovela, or a miniseries production. One season of a television series is considered one production for purposes of applying for the incentive.

**Production Company** means a business entity that produces content in a variety of mediums (defined under Production). For the purposes of the incentive application, the applicant is referred to as the Production Company.

**Production Days** means the combined number of days used to create a Production, including pre-production, days spent on-site making the Production, and post-filming days, which includes the preparation concluding a Production as well as editing a Production to achieve a final product.

Production Project means an eligible Production or digital media project.

**Qualified College Student** means a student enrolled at a higher education at college or university in Broward County, who resides in Broward County on the date of the commencing of prep of principal photography of the production and works a majority of the project.

**Qualified College Graduate** means an individual who graduated less than one year prior to the date of the commencement of prep of principal photography from a college or university in Broward County with an associate's, bachelor's or master's degree in film, video, media or digital media production, motion pictures or similar study, and currently resides in Broward County.

**Qualified Production Assistant Training Program Graduate** means an individual who has graduated and earned a certificate from a Film Commission-approved production assistant training program and currently resides in Broward County.

**Qualifying Expenditures** means payment for such goods and services and labor per requirements from the date of submission of the application through the Duration of Project (as defined below). A list of eligible expenditures is available upon request from the Film Commission. Proof of Broward County residency requires a copy of a Florida driver's license and one (1) other supporting document. A list of supporting documents is available at <a href="http://www.flhsmv.gov/ddl/address.html">http://www.flhsmv.gov/ddl/address.html</a>.

**Qualifying Payroll** means payment of salary to Broward County residents for work performed from the first day of pre-production to the last day of post-production ("Duration of Project"), excluding salary in excess of \$100,000 for any Broward County resident.





### Sun-Screen Program Requirements

### Requirements:

- Applicants for the Sun-Screen Program must meet with the Film Commission to discuss their project before applying to ensure that the project qualifies as an eligible project.
- Only scripted television/streaming series or a motion picture with distribution can qualify for the Sun-Screen Program. \*\*Each project's eligibility will be determined on a case-by-case basis. The decision to choose a qualified project that will give the best ROI to the County, will be made by a County Administration committee.
- \$1.5 \$5 million minimum spend in Broward County on Qualifying Payroll and Qualifying Expenditures.
- 20% rebate capped at \$800,000 per Production Project.
- Television/streaming series requires a minimum of 6 episodes per season.
- 60% of the entire Production Days must be filmed in Broward County.
- 55% of Main Cast and Crew must be Broward County, Miami-Dade County, or Palm Beach County residents. A minimum of 28% are required to be Broward County residents and 27% may be either Broward County, Miami Dade County, or Palm Beach County residents for the majority of the Production Project. As local workforce increases, it will be at the Broward Film Commission's discretion to increase the residential requirements for additional fiscal years.
- 50% of vendors must be Broward County businesses and (15%) of those Broward County businesses must be County Business Enterprise / Small Business Enterprise (CBE/SBE) (or best efforts must be made with assistance from the Film Commission to hire CBE/SBE's registered with the Office of Economic and Small Business Development).
- Must base production offices/soundstages in Broward County.
- Hire two Qualified College Students or Qualified College Graduates. Must provide documentation showing proof of the Qualified College Student or Qualified College Graduate. Alternatively, may hire individuals who earned certificate from a Film Commission-approved Production Assistant (PA) Training program within the previous 12 months.
- Include Broward County Logo in the credits.
- Provide promotional stills and marketing materials prior to the release of the Production Project to the Film Commission and municipalities for use on their website and other marketing efforts.

### **Application Process**

A qualifying application and required accompanying paperwork must be completed in full and submitted via email to the Broward County Film Commission <u>prior to principal photography</u>.

Each Production Project must start principal photography within 120 days after application submission; however, an extension may be granted at the discretion of the Broward County Film Commission/Film Lauderdale.

Incomplete applications and paperwork will NOT be accepted.

The only email address where applications may be submitted is Film@FilmLauderdale.org





If by USPS please send to:

Broward County Film Commission Attn: FILM-TELEVISION INCENTIVE PROGRAM 115 South Andrews Avenue Suite A680 Fort Lauderdale, FL 33301

The application and required paperwork will be reviewed for accuracy and will be vetted.

Upon submission of the application, the applicant will receive by email a confirmation message acknowledging receipt of the application.

When emailing documents, please send via Adobe PDF. Application package is complete only when all required documents have been received.

Note to applicant: All documents related to the Incentive Application and Incentive Agreement, including but not limited to all exhibits, the application, audit results, financial documents, and certificates of insurance are public records and subject to Chapter 119, Florida Statutes.

### Paperwork to be included with Application

- A content document such as a final script for feature films and television series.
- Story synopsis.
- An itemized budget detailing estimated expenditures in Broward County, as well as expenditures outside of Broward County (budget for each individualized area).
- Proof of Financing: Production will be required to provide proof of financing prior to the onset of production.
- A production schedule reflecting pre-production, production, and post-production schedule for entire Production Project, including Broward County, other Florida counties and other states, U.S. Territories, or countries.

### **Production Completion Compliance**

• Each Production Project is required to include the official specialty Broward County "identifier" in the end credits on projects that include credits in their project. The identifier will be provided by the Broward County Film Commission, which will require proof that it has been placed in the credits in the final distributed project. Additionally, the Production Project must provide promotional stills and marketing materials prior to the release of the commercial to the Film Commission and municipalities for use on their website and other marketing efforts.





- Production Projects must demonstrate compliance with all required criteria. The Production paperwork must be submitted to the Film Commission within 240 days of the Production Project being completed. With the submission of the paperwork, the Production Company must include a final crew list, final vendor list, final call sheets, final production reports, and all paperwork needed to ensure all rebate program caveats have been met. The Production Company must retain and maintain records, including working papers, books, documents, and other evidence, including, but not limited to, vouchers, bills invoices, requests for payment, and other supporting documentation, which, according to generally accepted accounting principles, procedures, and practices, sufficiently and properly demonstrate compliance with all incentive requirements and reflect all project costs expended in the performance of the incentive agreement.
- Failure to satisfy any of the application or post-production requirements will result in the applicant receiving no incentive award.
- Please note: No paperwork that has personal information, including and not limited to Social Security numbers, medical records, etc. will be accepted. All personal information must be redacted.
- The incentive will only be disbursed after the Production Project is completed and proof of the satisfaction of all requirements has been submitted to the Broward County Film Commission and approved via an internal audit.
- Additional rules and guidelines can be added to each individual incentive agreement depending on the Production Project.

### **Incentive Agreement Approval Process**

For the Sun-Screen Program, after an application has been submitted and all paperwork has been reviewed for criteria and additional vetting, the application will be presented to the County Administration selection committee for review. If the application is approved by the County Administration committee, then an agreement will be presented to the applicant for signature. The agreement will be then presented to the County Administrator for final approval.





### **Public Records**

All documents related to the Incentive Application or Incentive Agreement, including but not limited to all exhibits, the application, audit results, financial documents, and certificates of insurance are public records and subject to Chapter 119, Florida Statutes.

Name of Bu	Name of Business Entity / Production Company		
	,	' '	
	Drainet Title		
	Project Title		
	Project Type		
F	OR INTERNAL USE ON	JLY	
·			
Data Dansiyad	Data Davisad	Data Camplatad	
Date Received	Date Revised	Date Completed	
<del>-</del>		<u></u>	
	Project Number		



PHONE

EMAIL

Project Number:



BUSINESS IN	NFORMATION
NAME OF PRODUCTION COMPANY	
MAILING ADDRESS	
(Street address)	
CITY, STATE AND ZIP CODE	
NAME OF PARENT COMPANY	
COMPANY WEBSITE	
PRODUCTION COMPANY CONTACT	TITLE
MAILING ADDRESS	1
(Street address)	
CITY, STATE AND ZIP CODE	
TELEPHONE	EMAIL
COMPANY FEDERAL EMPLOYER IDENTIFICATION NUMBER	IS THE BUSINESS UNIT MINORITY OWNED?
	☐ Yes ☐ ☐No
WHAT IS THE PROJECT'S PROPOSED PRODUCTION OFFICE	LOCATION ADDRESS?
APPLICANT (PA	AYEE) INFORMATION
NAME	·
MAILING ADDRESS	
(Street address)	
CITY STATE AND ZIP CODE	





LOCAL COMPANY INFORMATION (If different from above)		
NAME		
MAILING ADDRESS		
(Street address)		
CITY, STATE AND ZIP CODE		
PHONE		
EMAIL		
MANAGEMENT INFORMATION		
PRODUCER(S)		
DIRECTOR		
PRODUCTION MANAGER		
PRODUCTION ACCOUNTANT		
LOCATION MANAGER		
PREPARER'S INFORMATION (must be an authorized representative)		
NAME		
MAILING ADDRESS (Street address)		
CITY, STATE AND ZIP CODE		
PHONE		
EMAIL		





PROJECT INFORMATION			
PROJECT/WORKING TITLE:			
Feature film (60 min. or more)  1 hr 1+ hrs 1  Episodic Series 1 1/2 hr 1 hr 1+ hrs 1	PLEASE NOTE:  Applicants for the Sun-Screen Program must meet with the Film Commission to discuss their project before applying to ensure that the project qualifies as an eligible project.  Each project's eligibility will be determined on a case-by-case basis. The decision to choose a qualified project that will give the best ROI to the County, will be made by a County Administration committee.		
PRINCIPAL PHOTOGRAPHY START DATE (mm/dd/yy)	PRODUCTION DAY(S) #		
BROWARD COUNTY DAY(S) #	PRODUCTION DAYS OTHER THAN BROWARD COUNTY #		
ESTIMATED DATE OF PRE-PRODUCTION START (mm/dd/yy)	WHAT IS THE ANTICIPATED CAMERA WRAP DATE? (mm/dd/yy)		
ESTIMATED FINAL WRAP DATE (mm/dd/yy)			

1.	PROJECT OVERVIEW  Is this project a new production in Broward County? YES □ NO □	
2.	When will the final location decision be made (anticipated date)?	
3.	Is this production a long-term (multiple seasons) project? YES □ NO □	
4.	Is there distribution? YES □ NO □	
	If YES, what is the named platform?	
5.	Do you have proof of complete financing of project? YES □ NO □	
6.	If YES, would you be willing to submit the proof of financing ASAP? YES   NO	)
7.	If NO, will you have this completed prior to Principal Photography? YES 🗆 NO	ì
8.	Are any notable talent signed to the project? YES □ NO □	
	If YES, please provide names:	
P	ROJECT DESCRIPTION AND SUMMARY (attach additional pages)	
	ive a full description of this production project, including the name of the project, signoryline. Additionally, a submission of a final script is required for consideration with	





### JOB AND WAGE OVERVIEW What percentage of individuals will be employed for the majority of the project from prep, principal photography through production wrap will be Broward County residents?

What percentage of individuals that will be employed NOT BE Broward County residents?

What will the total percentage of cast and crew (<u>excluding background extras</u>), will be Broward County residents?

LOCAL SPEND / INVESTMENT
TOTAL PROJECT BUDGET
TOTAL EXPECTED LOCAL EXPENDITURES
WHAT PERCENTAGE OF THIS PRODUCTION PROJECTWILL BE PRODUCED/FILMED IN BROWARD COUNTY
WILL YOU BE SHOOTING OUTSIDE OF BROWARD COUNTY? □Yes □No
IF YES, WHERE?
IF YES, WHAT IS THE ESTIMATED PERCENTAGE OF SPENDING OF THIS PRODUCTION PROJECT WILL BE MADE OUTSIDE OF BROWARD COUNTY?
WHAT PERCENTAGE OF HIRED VENDORS PER PRODUCTION PROJECT WILL BE BROWARD COUNTY BASED BUSINESSES?
PLEASE INDICATE WHERE YOUR HOTEL ROOMS USED DURING PRODUCTION WILL BE LOCATED (City and name of hotel if known)
PLEASE INDICATE WHERE YOUR PRINCIPAL PRODUCTION OFFICE WILL BE LOCATED (City address if known)
Please provide a budget breakdown of local expenditures as an attachment to the application.





CAPITAL INVESTMENT
Will there be any capital investment made during the duration of the project? YES □ NO □
If YES, will this facility be:  Leased space with renovations or build out  Land purchase and construction building
What is the estimated square footage of the new or expanded facility?
Where is the facility located?
COMPETITIVE LANDSCAPE
What role will this incentive play in production's decision to produce the project in Broward County?
What other cities, states, or countries are being considered for this project?
What advantages or incentives offered by these other locations do you consider important in your decision?
Indicate any additional internal or external competitive issues impacting this project's location decision.





### ECONOMIC IMPACT AND CORPORATE RESPONSIBILITY

For all production projects with screen credits, would you be willing to display the Broward County" logo in the credits?  YES  NO		
Would this production be willing to provide required paperwork to Broward County that would become public information under Chapter 119 of the Florida Statutes concerning public records, including but not limited to: production reports, crew lists, vendor lists, etc.?  YES  NO		
Would this production be willing to provide the Broward County Film Commission an email address for personnel /vendors to submit resumes/materials for consideration for their hire?  YES  NO  NO		
Would this production project be willing to hire at least two students/recent graduates who:		
(1) are enrolled in an entertainment production educational program at a Broward County college or university on the date of the commencing of prep of principal photography of the production; or		
(2) graduated less than one year prior to the date of the commencement of prep of principal photography from a Broward County college or university with an associate's, bachelor's or master's degree in film, video, media or digital media production, motion pictures or similar study, and currently resides in Broward County; or		
(3) graduated in good standing from a Film Commission-approved Production Assistant Training program.		
YES NO		
MISCELLANEOUS		

Provide any additional information you want to be considered as part of this incentive application or items that may provide supplementary background information on your project or company.





APPLICANT		
By signing below, I certify the information provided in this application along with any pertinent information included	in	
accompanying material is true, correct and complete.		
APPLICANT (Printed Name)		
APPLICANT (Title)		
APPLICANT SIGNATURE		
DATE		

### **REQUIRED APPLICATION PAPERWORK**

- 1. A content document such as a final script for feature films and television series.
- 2. Story synopsis.
- 3. An itemized budget detailing estimated expenditures in Broward County, as well as expenditures outside of Broward County (budget for each individualized area).
- 4. Proof of Financing: Production will be required to provide proof of financing prior to the onset of production.
- A production schedule reflecting pre-production, production and post-production schedule for entire project, including Broward County, other Florida Counties and other States, U.S. Territories or Countries.
- \*\* When emailing documents, please send via Adobe PDF. <u>Application package is complete only when all required documents have been received.</u>

Upon submission of the application, the applicant will receive, by email, a confirmation message acknowledging receipt of the application.





### FOREIGN COUNTRY OF CONCERN ATTESTATION (PUR 1355)

ATTESTATION (FOR 1999)
This form must be completed by an officer or representative of an entity submitting a bid, proposal, or reply to, or entering into, renewing, or extending, a contract with a Governmental Entity for economic incentives or which would grant the entity access to an individual's personal identifying. Capitalized terms used herein have the definitions ascribed in <a href="Rule 60A-1.020">Rule 60A-1.020</a> , <a href="F.A.C.">F.A.C.</a>
[Name of Entity] is not owned by the government of a Foreign Country of Concern, is not organized under the laws of nor has its Principal Place of Business in a Foreign Country of Concern, and the government of a Foreign Country of Concern does not have a Controlling Interest in the entity.  Under penalties of perjury, I declare that I have read the foregoing statement and that the facts stated in it are true.  Printed Name:  Title:  Signature:  Date:





AFFIDAVIT OF APPLICATION			
	TE OF FLORIDA DWARD COUNTY		
	re me, the undersigned authority, on this day pe, after being duly sworn, deposes and states:	ersonally appeared,	
1.	That the Affiant is currently employed by(Title).	Company, as	
2.		(Project) and has personal Application to Broward County for a Production/Post	
3.	That Affiant is authorized to complete the Appliand attests to the accuracy of the information p	ication on behalf ofCompany provided therein.	
	Further Affiant Saith Not. By :	(Signature)	
of as identific	, 20, by, who is cation.	eans of □ physical presence or □ online notarization, this da personally known to me or who has produced	зу
WITNESS	S my hand and official seal, this day of		
		(Signature of person taking acknowledgment)	
(NOTAR	Y SEAL)	(Name of officer taking acknowledgment)	
My comr	mission expires:	(Title or rank) (Serial number, if any)	